

19<sup>th</sup> January 2024

Press Release

TechMatrix Corporation  
(TSE Prime 3762)

## TechMatrix enters capital and business alliance with Mobilus

TechMatrix Corporation (Minato-ku, Tokyo; President & CEO Takashi Yuri;"Tecmatrix") today announced that it entered into a capital and business alliance with Mobilus Corporation (Minato-ku, Tokyo; President & CEO Tomohiro Ishii; "Mobilus")

### 1. Purpose and Reason for Capital and Business Alliance

TechMatrix has a strong presence in the field of solutions for contact centers, offering the FastSeries contact center CRM system/FAQ knowledge system, which boasts one of the top installations in Japan.

Mobilus works to improve the operational efficiency of contact centers through the development and delivery of the MOBI Series, including MOBI AGENT and MOBI BOT, as well as Secure Path, a secure communications feature certified to the Payment Card Industry Data Security Standard (PCI DSS), the security standard for the credit card industry. In order to provide even higher value-added services, Mobilus is implementing new functions using generative AI in "MooA", a set of AI functions developed in-house as operator support functions.

Although both companies provide contact center solutions, their areas of competition are limited and their products can complement each other. In addition, in the contact center solutions market, which is undergoing a period of change with the emergence of AI, the mutual provision of sales and marketing capabilities, technological expertise, and know-how that both companies have cultivated will greatly enhance the competitiveness of both companies.

Considering this, TechMatrix has decided to form a capital and business alliance with Mobilus.

### 2. Outline of Capital and Business Alliance

#### (1) Outline of Business Alliance

Techmatrix plans to acquire all 521,400 shares of Mobilus common stock (8.73% of Mobilus' total outstanding shares) held by NTT COMWARE Corporation (Minato-ku, Tokyo; President: Masato Kuroiwa). The acquisition is expected to close on January 19, 2024. In connection with this acquisition, Tecmatrix and Mobilus will form a capital and business alliance to develop the businesses of both companies and increase their corporate value.

#### (Major Business Alliances)

- Mobilus provides its MOBI Series products to TechMatrix on an OEM basis
- Mutual transfer of customers of both companies
- Development of product integration between FastSeries and MOBI series
- Joint research and service development in the area of generative AI

TechMatrix and Mobilus intend to collaborate in various areas in addition to the above partnership.

## (2) Outline of Capital Alliance

As described above, Techmatrix plans to acquire all 521,400 shares of Mobilus common stock (8.73% of Mobilus' total outstanding shares (excluding treasury shares)) held by NTT COMWARE Corporation (Minato-ku, Tokyo; President: Masato Kuroiwa). The acquisition is expected to close on January 19, 2024.

## ■ About TechMatrix Corporation

TechMatrix (TSE Prime: 3762) operates three businesses: the Information Infrastructure Business, which integrates cutting-edge information infrastructure technologies; the Medical Systems Business, which aims to create medical environments that connect patients, doctors, families and local communities; and the Application Services Business, which solves customers' problems by providing applications services that incorporate accumulated expertise. TechMatrix helps our customers transform their business models and strengthen their competitiveness through our three business segments: "Information Infrastructure Business, Medical Systems Business, and Application Services Business. In the contact center field, TechMatrix provide the "FastSeries" contact center CRM system and FAQ knowledge system, which boasts a top-class installation track record in Japan.

For more information about FastSeries, visit:

Japanese: <https://fastseries.jp/>

English: <https://fastseries.jp/en/>

Thai: <https://fastseries.jp/th/>

For more information about TechMatrix, visit:

<https://www.techmatrix.co.jp/index.html>

## ■ About Mobilus, visit

Mobilus (TSE Growth: 4370) is The SupportTech Company, innovating support with technology. Mobilus provides CX solutions such as SaaS products for contact centers (MOBI series). MOBI series is provided to more than 500 companies (as of December 2023).

For more information about TechMatrix, visit:

Official HP: <https://mobilus.co.jp>

IR information: <https://mobilus.co.jp/ir>

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